



# datacadabra

LITE

INSIGHT

AI TOOLBOX

CAMPAIGNS

PREDICT

THE AI-BASED CUSTOMER KNOWLEDGE PLATFORM TO IMPROVE YOUR MARKETING STRATEGY  
AND INCREASE YOUR ROI

MGS  
solutions



# WHY DATACADABRA?

Companies do not make sufficient use of their database capital due to a lack of human and financial resources.

1



datacadabra makes it easy to increase a company's knowledge of its customers.

Data science expertise is a scarce and expensive resource that needs to be managed.

2



datacadabra is a virtual data scientist who costs 2x less than a data scientist.

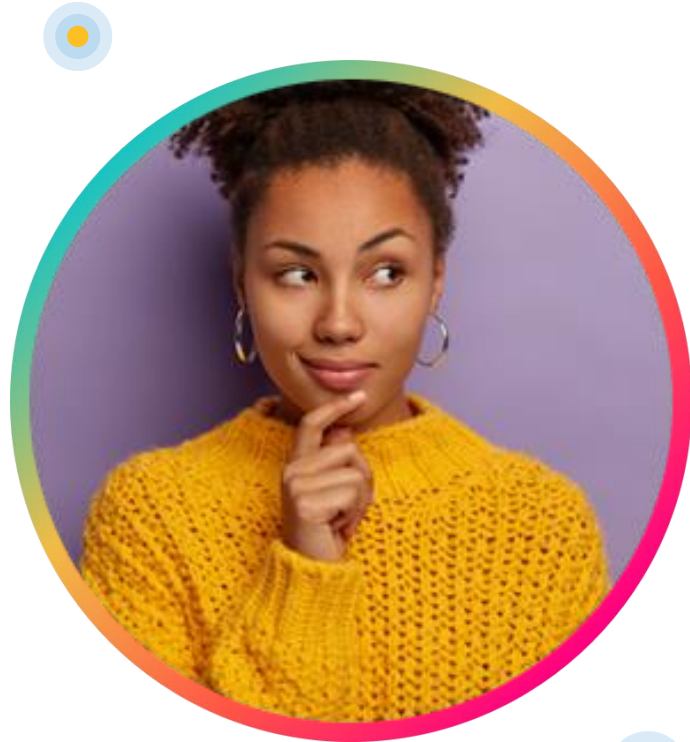
Companies are aware of the need to increase the personalisation of their messages, but do not always have the tools to do so.

3



datacadabra enables you to understand the structure of a customer file and anticipate their needs, everything you need to personalise the messages sent to customers.

# WHO IS DATACADABRA AIMED AT?



From small  
companies



BtoC or BtoB



Marketing, CRM  
and E-commerce  
experts



Differentiated,  
high-performance  
marketing



All business  
sectors



Customer databases  
from 10,000 to several  
million contacts.

# DATA CADABRA, DATA INTELLIGENCE SOLUTION...



Designed for marketing and CRM profiles



Time saving



Increased sales and customer commitment

**datacadabra**

LITE INSIGHT AI TOOLBOX CAMPAIGNS PREDICT

Quick to set up



Personalized support



Commented analyses



Secure environment and GDPR compliant

# ... TO MEET A VARIETY OF CHALLENGES



## I need...

- Get to know my customers better.
- Better define my marketing strategy.
- Optimize campaign performance.
- Visualize where my customers are in the territory.
- Recruit more loyal customers.
- Manage my business.



## With datacadabra

- Customer profile analysis.
- Segmentation of your file and analysis of the passage matrix.
- Set up product and channel scorings...
- Create activity maps by integrating your points of interest.
- Analyze the profile of different segments and set up look alike recruitment.
- Implementation of various dashboards.

# THE BENEFITS OF DATACADABRA



## LOYALTY

Much more targeted animation for better brand image and customer engagement.



## ADDITIONAL SALES

Discover additional sales pockets through analysis. Optimize upsell and cross sell.



## OPPORTUNITY

Reactivity and discovery of new strategic areas for development. Adjust operational action plans.



## HUMAN TIME

Save internal time on customer database analysis, reporting and KPI tracking.



## PERSONALIZATION

Improved message personalization through better customer knowledge to boost profitability.





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